

**NYS Thoroughbred Breeding Development Fund
2021 REVISED Budget Worksheets - SUMMARY**

	2021	% of total	2020	% of total	2019	% of total	2021/2020		2021/2019	
	revised budget	revenues		revenues		revenues	\$	%	\$	%
Revenue:										
ADW	\$ 2,010,211	11.8%	\$ 1,869,236	16.0%	\$ 1,021,060	5.3%	\$ 140,975	7.5%	\$ 989,151	96.9%
Breakage	361,350	2.1%	300,581	2.6%	405,820	2.1%	60,769	20.2%	(44,470)	-11.0%
Handle	4,265,775	25.1%	3,541,245	30.3%	5,406,541	27.8%	724,530	20.5%	(1,140,766)	-21.1%
VLT - RW	7,625,000	44.9%	4,059,966	34.7%	10,189,300	52.5%	3,565,034	87.8%	(2,564,300)	-25.2%
VLT - recapture	1,500,000	8.8%	1,194,517	10.2%	951,225	4.9%	305,483	25.6%	548,775	57.7%
VLT - FL	1,085,000	6.4%	607,159	5.2%	1,313,883	6.8%	477,841	78.7%	(228,883)	-17.4%
Reg/Web ads	130,400	0.8%	128,800	1.1%	134,600	0.7%	1,600	1.2%	(4,200)	-3.1%
Total Oper. Rev.	\$ 16,977,736	100%	\$ 11,701,505	100%	\$ 19,422,429	100%	\$ 5,276,231	45.1%	\$ (2,444,693)	-12.6%
Expense:										
Awards-Breeder	\$ 10,100,771	59.5%	\$ 6,535,296	55.9%	\$ 10,508,050	54.1%	\$ 3,565,475	54.6%	\$ (407,279)	-3.9%
Awards-Stallion	2,379,467	14.0%	1,493,647	12.8%	2,592,463	13.3%	885,820	59.3%	(212,996)	-8.2%
Awards-Owner	1,944,231	11.5%	1,207,647	10.3%	2,182,026	11.2%	736,585	61.0%	(237,795)	-10.9%
Total Awards	\$ 14,424,469	85.0%	\$ 9,236,590	78.9%	\$ 15,282,539	78.7%	\$ 5,187,879	56.2%	\$ (858,070)	-5.6%
Award Adjustments	(1,115,732)	-6.6%	(407,817)	-3.5%	185,897	1.0%	(707,915)		(1,301,629)	
Purse Enrichment	1,500,000	8.8%	1,000,000	8.5%	1,700,000	8.8%	500,000	50.0%	(200,000)	-11.8%
Breakage - FL	73,500	0.4%	62,109	0.5%	89,669	0.5%	11,391	18.3%	(16,169)	-18.0%
Cornell-Zweig Fund	339,555	2.0%	234,030	2.0%	388,449	2.0%	105,525	45.1%	(48,894)	-12.6%
Administration	742,862	4.4%	737,807	6.3%	667,568	3.4%	5,055	0.7%	75,294	11.3%
Promotion	1,013,083	6.0%	879,881	7.5%	1,127,905	5.8%	133,202	15.1%	(114,822)	-10.2%
Total Oper. Exp.	\$ 16,977,736	12%	\$ 11,742,600	16%	\$ 19,442,027	11%	\$ 5,943,051	50.6%	\$ (1,162,661)	-6.0%

NYS Thoroughbred Breeding Development Fund
Award History 2014 - 2021

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
BREEDERS													
2021 Actual/Budget Awards													
		Budget											
Awards:501 - Breeder Awards	603,771	600,000	520,000	650,000	900,000	1,050,000	977,000	1,200,000	1,000,000	1,100,000	900,000	600,000	10,100,771
\$ change from PY	(4,846)	5,861	266,293	650,000	900,000	470,658	266,544	321,090	200,079	124,497	339,965	25,335	3,565,475
% change from PY	-0.8%	1.0%	105.0%	#DIV/0!	#DIV/0!	81.2%	37.5%	36.5%	25.0%	12.8%	60.7%	4.4%	54.6%
2020 Awards													
Awards:501 - Breeder Awards	608,617	594,139	253,707	-	-	579,343	710,456	878,910	799,921	975,503	560,036	574,666	6,535,296
\$ change from PY	128,007	(19,937)	(309,093)	(686,001)	(956,730)	(547,476)	(269,113)	(277,548)	(302,649)	(131,032)	(485,357)	(115,825)	(3,972,754)
% change from PY	26.6%	-3.2%	-54.9%	-100.0%	-100.0%	-48.6%	-27.5%	-24.0%	-27.4%	-11.8%	-46.4%	-16.8%	-37.8%
2019 Awards													
Awards:501 - Breeder Awards	480,610	614,076	562,800	686,001	956,730	1,126,819	979,570	1,156,458	1,102,570	1,106,535	1,045,393	690,490	10,508,050
\$ change from PY	19,030	126,688	54,832	57,370	44,200	(3,887)	(39,333)	(375,136)	87,680	(181,750)	46,507	91,034	(72,763)
% change from PY	4.1%	26.0%	10.8%	9.1%	4.8%	-0.3%	-3.9%	-24.5%	8.6%	-14.1%	4.7%	15.2%	-0.7%
2018 Awards													
Awards:501 - Breeder Awards	461,580	487,388	507,968	628,631	912,530	1,130,706	1,018,902	1,531,594	1,014,889	1,288,284	998,886	599,456	10,580,813
\$ change from PY	(102,780)	(51,780)	71,483	(160,772)	(66,164)	117,740	(183,123)	191,230	(8,428)	70,167	71,000	(20,442)	(71,870)
% change from PY	-18.2%	-9.6%	16.4%	-20.4%	-6.8%	11.6%	-15.2%	14.3%	-0.8%	5.8%	7.7%	-3.3%	-0.7%
2017 Awards													
Awards:501 - Breeder Awards	564,360	539,168	436,485	789,403	978,694	1,012,966	1,202,025	1,340,364	1,023,317	1,218,118	927,886	619,898	10,652,683
\$ change from PY	14,565	18,383	(87,248)	47,797	(108,191)	68,293	25,564	(38,609)	29,533	(92,579)	17,993	(11,493)	(115,992)
% change from PY	2.6%	3.5%	-16.7%	6.4%	-10.0%	7.2%	2.2%	-2.8%	3.0%	-7.1%	2.0%	-1.8%	-1.1%
2016 Awards													
Awards:501 - Breeder Awards	549,795	520,785	523,733	741,606	1,086,885	944,673	1,176,461	1,378,973	993,784	1,310,697	909,893	631,390	10,768,675
\$ change from PY	114,330	100,680	72,437	(12,707)	(16,343)	(17,160)	26,277	(18,869)	(136,265)	(38,598)	(131,274)	(223,683)	(281,174)
% change from PY	26.3%	24.0%	16.1%	-1.7%	-1.5%	-1.8%	2.3%	-1.3%	-12.1%	-2.9%	-12.6%	-26.2%	-2.5%
2015 Awards													
Awards:501 - Breeder Awards	435,465	420,105	451,296	754,313	1,103,228	961,833	1,150,184	1,397,842	1,130,049	1,349,295	1,041,167	855,073	11,049,849
\$ change from PY	(93,795)	14,995	(231,569)	39,783	9,919	(103,153)	35,183	(81,646)	100,678	101,116	1,380	191,586	(15,524)
% change from PY	-17.7%	3.7%	-33.9%	5.6%	0.9%	-9.7%	3.2%	-5.5%	9.8%	8.1%	0.1%	28.9%	-0.1%
2014 Awards													
Awards:501 - Breeder Awards	529,260	405,110	682,865	714,529	1,093,309	1,064,986	1,115,001	1,479,488	1,029,371	1,248,180	1,039,787	663,487	11,065,373
\$ change from PY	(57,150)	(57,548)	100,719	14,001	1,629	(62,189)	5,883	43,597	(164,933)	32,142	15,401	(129,064)	(257,511)
% change from PY	-9.7%	-12.4%	17.3%	2.0%	0.1%	-5.5%	0.5%	3.0%	-13.8%	2.6%	1.5%	-16.3%	-2.3%
average 2014-2020	518,527	511,538	488,407	616,355	875,911	974,475	1,050,371	1,309,090	1,013,415	1,213,802	931,864	662,066	10,165,820
2021 actual	603,771	600,000	520,000	650,000	900,000	1,050,000	977,000	1,200,000	1,000,000	1,100,000	900,000	600,000	10,100,771
2021 budget	603,771	600,000	520,000	650,000	900,000	1,050,000	977,000	1,200,000	1,000,000	1,100,000	900,000	600,000	10,100,771
\$ variance	-	-	-	-	-	-	-	-	-	-	-	-	-
% variance	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

**NYS Thoroughbred Breeding Development Fund
Award History 2014 - 2021**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
STALLIONS													
<u>2021 Actual/Budget Awards</u>													
Awards:502 - Stallion Awards	134,467	Budget 140,000	110,000	140,000	225,000	280,000	240,000	240,000	230,000	225,000	250,000	165,000	2,379,467
\$ change from PY	(22,119)	7,721	45,563	140,000	225,000	149,823	81,749	34,265	46,161	6,047	132,863	38,747	885,820
% change from PY	-14.1%	5.8%	70.7%	#DIV/0!	#DIV/0!	115.1%	51.7%	16.7%	25.1%	2.8%	113.4%	30.7%	59.3%
<u>2020 Awards</u>													
Awards:502 - Stallion Awards	156,586	132,279	64,437	-	-	130,177	158,251	205,736	183,839	218,953	117,137	126,253	1,493,647
\$ change from PY	35,452	(25,781)	(62,718)	(170,176)	(241,845)	(163,960)	(95,919)	(64,328)	(78,971)	(27,499)	(152,344)	(50,726)	(1,098,815)
% change from PY	29.3%	-16.3%	-49.3%	-100.0%	-100.0%	-55.7%	-37.7%	-23.8%	-30.0%	-11.2%	-56.5%	-28.7%	-42.4%
<u>2019 Awards</u>													
Awards:502 - Stallion Awards	121,134	158,060	127,155	170,176	241,845	294,137	254,170	270,064	262,810	246,452	269,481	176,979	2,592,462
\$ change from PY	(3,866)	47,470	(8,175)	31,075	4,801	15,317	25,376	(72,237)	7,053	(81,717)	(2,480)	13,379	(24,006)
% change from PY	-3.1%	42.9%	-6.0%	22.3%	2.0%	5.5%	11.1%	-21.1%	2.8%	-24.9%	-0.9%	8.2%	-0.9%
<u>2018 Awards</u>													
Awards:502 - Stallion Awards	125,000	110,590	135,330	139,101	237,044	278,821	228,794	342,301	255,757	328,170	271,961	163,600	2,616,469
\$ change from PY	(13,420)	(27,890)	26,720	(52,927)	(9,743)	15,832	(78,243)	53,517	634	50,767	38,000	(2,720)	526
% change from PY	-9.7%	-20.1%	24.6%	-27.6%	-3.9%	6.0%	-25.5%	18.5%	0.2%	18.3%	16.2%	-1.6%	0.0%
<u>2017 Awards</u>													
Awards:502 - Stallion Awards	138,420	138,480	108,610	192,028	246,787	262,989	307,037	288,784	255,123	277,403	233,962	166,320	2,615,942
\$ change from PY	6,430	4,790	(27,020)	(731)	(15,050)	13,125	26,246	(31,218)	16,363	(35,548)	(9,895)	8,300	(44,208)
% change from PY	4.9%	3.6%	-19.9%	-0.4%	-5.7%	5.3%	9.3%	-9.8%	6.9%	-11.4%	-4.1%	5.3%	-1.7%
<u>2016 Awards</u>													
Awards:502 - Stallion Awards	131,990	133,690	135,630	192,759	261,837	249,865	280,791	320,002	238,760	312,951	243,856	158,020	2,660,150
\$ change from PY	44,600	28,800	22,773	23,119	(3,888)	(1,611)	5,000	(10,009)	(42,481)	894	(25,490)	(70,940)	(29,234)
% change from PY	51.0%	27.5%	20.2%	13.6%	-1.5%	-0.6%	1.8%	-3.0%	-15.1%	0.3%	-9.5%	-31.0%	-1.1%
<u>2015 Awards</u>													
Awards:502 - Stallion Awards	87,390	104,890	112,858	169,640	265,725	251,476	275,791	330,011	281,241	312,058	269,346	228,960	2,689,384
\$ change from PY	(42,840)	14,310	(43,863)	(11,677)	(17,661)	(11,163)	11,147	20,292	52,420	28,483	8,075	58,947	66,470
% change from PY	-32.9%	15.8%	-28.0%	-6.4%	-6.2%	-4.3%	4.2%	6.6%	22.9%	10.0%	3.1%	34.7%	2.5%
<u>2014 Awards</u>													
Awards:502 - Stallion Awards	130,230	90,580	156,720	181,317	283,386	262,639	264,643	309,720	228,821	283,575	261,271	170,013	2,622,914
\$ change from PY	(23,520)	(20,850)	(7,454)	7,439	15,813	2,782	(5,500)	(33,841)	(74,315)	(25,982)	1,503	(22,264)	(186,189)
% change from PY	-15.3%	-18.7%	-4.5%	4.3%	5.9%	1.1%	-2.0%	-9.8%	-24.5%	-8.4%	0.6%	-11.6%	-6.6%
average 2014-2020	127,250	124,081	120,106	149,289	219,518	247,158	252,782	295,231	243,764	282,794	238,145	170,021	2,470,138
2021 actual	134,467	140,000	110,000	140,000	225,000	280,000	240,000	240,000	230,000	225,000	250,000	165,000	2,379,467
2021 budget	134,467	140,000	110,000	140,000	225,000	280,000	240,000	240,000	230,000	225,000	250,000	165,000	2,379,467
\$ variance	-	-	-	-	-	-	-	-	-	-	-	-	-
% variance	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

**NYS Thoroughbred Breeding Development Fund
Award History 2014 - 2021**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
OWNERS													
2021 Actual/Budget Awards													
Awards:503 - Owner Awards	65,231	Budget 54,000	75,000	140,000	150,000	250,000	220,000	165,000	200,000	200,000	250,000	175,000	1,944,231
\$ change from PY	(12,136)	(10,534)	37,462	140,000	150,000	155,663	100,051	(43,884)	4,467	53,512	141,641	20,343	736,585
% change from PY	-15.7%	-16.3%	99.8%	#DIV/0!	#DIV/0!	165.0%	83.4%	-21.0%	2.3%	36.5%	130.7%	13.2%	61.0%
2020 Awards													
Awards:503 - Owner Awards	77,367	64,534	37,538	-	-	94,337	119,950	208,884	195,533	146,489	108,359	154,657	1,207,647
\$ change from PY	26,555	11,313	(54,188)	(163,105)	(183,678)	(240,643)	(121,873)	43,981	(19,182)	(88,648)	(162,791)	(22,120)	(974,380)
% change from PY	52.3%	21.3%	-59.1%	-100.0%	-100.0%	-71.8%	-50.4%	26.7%	-8.9%	-37.7%	-60.0%	-12.5%	-44.7%
2019 Awards													
Awards:503 - Owner Awards	50,812	53,221	91,726	163,105	183,678	334,980	241,822	164,903	214,715	235,137	271,150	176,777	2,182,026
\$ change from PY	18,392	21,901	(16,274)	23,307	45,133	106,178	30,804	(117,522)	79,360	53,079	35,279	64,982	344,620
% change from PY	56.7%	69.9%	-15.1%	16.7%	32.6%	46.4%	14.6%	-41.6%	58.6%	29.2%	15.0%	58.1%	18.8%
2018 Awards													
Awards:503 - Owner Awards	32,420	31,320	108,000	139,798	138,545	228,802	211,018	282,425	135,355	182,058	235,871	111,796	1,837,407
\$ change from PY	(39,540)	(28,850)	31,450	(87,905)	(22,322)	54,532	(7,897)	97,889	(18,658)	(13,105)	55,845	(6,415)	15,024
% change from PY	-54.9%	-47.9%	41.1%	-38.6%	-13.9%	31.3%	-3.6%	53.0%	-12.1%	-6.7%	31.0%	-5.4%	0.8%
2017 Awards													
Awards:503 - Owner Awards	71,960	60,170	76,550	227,703	160,867	174,270	218,915	184,536	154,013	195,162	180,026	118,210	1,822,382
\$ change from PY	(39,440)	4,660	12,580	117,073	13,743	(23,073)	(24,529)	(38,472)	30,915	45,598	7,939	4,770	111,764
% change from PY	-35.4%	8.4%	19.7%	105.8%	9.3%	-11.7%	-10.1%	-17.3%	25.1%	30.5%	4.6%	4.2%	6.5%
2016 Awards													
Awards:503 - Owner Awards	111,400	55,510	63,970	110,630	147,124	197,343	243,444	223,008	123,098	149,564	172,087	113,440	1,710,618
\$ change from PY	59,230	32,050	(5,780)	(42,880)	(32,353)	(23,956)	15,981	50,782	(27,457)	(36,836)	(46,063)	(49,879)	(107,161)
% change from PY	113.5%	136.6%	-8.3%	-27.9%	-18.0%	-10.8%	7.0%	29.5%	-18.2%	-19.8%	-21.1%	-30.5%	-5.9%
2015 Awards													
Awards:503 - Owner Awards	52,170	23,460	69,750	153,510	179,477	221,299	227,463	172,226	150,555	186,400	218,150	163,319	1,817,779
\$ change from PY	(5,320)	(47,910)	(12,890)	8,796	31,234	12,622	69,072	(86,542)	(18,054)	51,532	64,907	43,816	111,263
% change from PY	-9.3%	-67.1%	-15.6%	6.1%	21.1%	6.0%	43.6%	-33.4%	-10.7%	38.2%	42.4%	36.7%	6.5%
2014 Awards													
Awards:503 - Owner Awards	57,490	71,370	82,640	144,714	148,243	208,677	158,391	258,768	168,609	134,869	153,243	119,503	1,706,517
\$ change from PY	(5,450)	(9,230)	4,640	22,757	(72,213)	44,873	(44,537)	40,294	59,258	12,477	(111,735)	(32,292)	(91,157)
% change from PY	-8.7%	-11.5%	5.9%	18.7%	-32.8%	27.4%	-21.9%	18.4%	54.2%	10.2%	-42.2%	-21.3%	-5.1%
average 2014-2020	64,803	51,369	75,739	134,209	136,848	208,530	203,000	213,536	163,126	175,668	191,269	136,814	1,754,911
2021 actual	65,231	54,000	75,000	140,000	150,000	250,000	220,000	165,000	200,000	200,000	250,000	175,000	1,944,231
2021 budget	65,231	54,000	75,000	140,000	150,000	250,000	220,000	165,000	200,000	200,000	250,000	175,000	1,944,231
\$ variance	-	-	-	-	-	-	-	-	-	-	-	-	-
% variance	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2021 TOTAL BUDGET/ACTUAL AWARDS	803,469	794,000	705,000	930,000	1,275,000	1,580,000	1,437,000	1,605,000	1,430,000	1,525,000	1,400,000	940,000	14,424,469
2020 TOTAL AWARDS	842,570	790,952	355,681	-	-	803,857	988,657	1,293,529	1,179,293	1,340,944	785,532	855,576	9,236,590
2019 TOTAL AWARDS	652,556	825,356	781,680	1,019,282	1,382,252	1,755,936	1,475,562	1,591,424	1,580,095	1,588,124	1,586,023	1,044,246	15,282,538
2018 TOTAL AWARDS	619,000	629,298	751,298	907,530	1,288,119	1,638,328	1,458,714	2,156,319	1,406,002	1,798,511	1,506,718	874,851	15,034,688
2017 TOTAL AWARDS	774,740	737,818	621,645	1,209,134	1,386,348	1,450,225	1,727,978	1,813,684	1,432,453	1,690,683	1,341,873	904,428	15,091,008
2016 TOTAL AWARDS	793,185	709,985	723,333	1,044,995	1,495,846	1,391,881	1,700,695	1,921,983	1,355,642	1,773,212	1,325,836	902,850	15,139,443
2015 TOTAL AWARDS	575,025	548,455	633,903	1,077,463	1,548,430	1,434,608	1,653,438	1,900,079	1,561,845	1,847,753	1,528,663	1,247,351	15,557,012
2014 TOTAL AWARDS	716,980	567,060	922,225	1,040,560	1,524,937	1,536,303	1,538,036	2,047,976	1,426,801	1,666,623	1,454,301	953,003	15,394,804

Highest
Lowest

**NYS Thoroughbred Breeding Development Fund
2021 REVISED Budget Worksheets - Administrative Detail**

	ADMINISTRATIVE TOTALS					BUDGET
	2016	2017	2018	2019	2020	2021-R
Administrative Expenses						
Depreciation & Amortization						
536 · Depr. Expense-Furn&Equip.-Admin	281	746	1,252	1,391	1,312	1,312
536A · Depr. Expense-Auto-Admin.	3,593	3,971	2,647	3,256	5,209	5,209
NEW · Amortization-Award Software	8,801	16,580	19,734	18,355	18,397	18,397
Total Depreciation & Amortization	12,674	21,297	23,633	23,001	24,918	24,918
Office Expense-Admin						
533 · Office Supplies-Admin	4,253	2,980	1,631	3,979	5,269	3,000
534 · Misc. Office Expense-Admin	3,660	4,209	4,472	3,343	1,111	2,000
549 · Travel Expense	1,128	1,609	1,315	1,032	467	1,000
549A · Training - conferences	125	180	310	300	-	-
Total Office Expense-Admin	9,167	8,978	7,728	8,654	6,846	6,000
Payroll Expenses-Admin						
530 · Salaries-Admin	345,678	322,148	321,139	319,071	300,734	325,216
531 · Staff Benefits-Admin	6,979	8,233	7,814	8,261	7,414	9,240
531A · GASB 75 Post Retirement-Admin	29,721	25,513	(52,579)	(35,793)	61,995	35,000
550B · FICA Expense-Fund Portion-Admin	23,831	24,267	24,105	23,755	21,764	24,879
551B · NYS Unemployment Tax-Admin	1,977	1,565	979	519	365	1,050
552B · Fed Unemployment Tax- FUTA	176	179	176	147	147	210
553 · Health Insurance	68,026	72,314	77,007	81,052	76,197	84,000
554 · Retirement Contribution - OSC	58,374	54,249	39,738	48,201	78,113	45,500
Total Payroll Expenses-Admin	534,763	508,467	418,380	445,213	546,729	525,095
532 · Shared Service Gaming-Admin	19,992	13,483	15,975	16,475	17,000	21,000
535 · Office Service Agreements-Admin	12,750	21,014	23,478	23,485	23,669	24,159
535A · Internship Stipends-Admin	-	4,200	-	-	-	-
537 · Professional Fees-Admin	15,155	24,355	30,871	34,454	20,767	29,190
538 · Subscription-Admin	1,300	1,300	1,436	1,400	1,664	1,400
539 · Telephone-Admin	2,998	3,100	3,308	2,326	2,008	2,500
540 · Postage-Shipping Exp-Admin	4,358	2,915	2,468	3,253	2,099	2,500
541 · General Printing-Admin	140	-	-	-	-	100
542 · Inspectors Exp-Admin	20,106	21,704	23,855	13,704	7,805	15,000
543 · ComputerTime Sharing-Admin	21,475	21,150	21,060	21,600	19,350	21,000
544 · Insurance-Admin	8,871	8,447	8,859	10,188	10,248	10,500
545 · Legal Fees (Retainer)-Admin	69,120	50,948	51,113	50,993	38,889	51,500
546 · Recovered Registry Exp. -Admin	-	-	-	-	-	-
547 · Bank-Merchant Fees- Admin	6,345	5,077	4,609	5,611	6,171	6,000
548 · Website Expenses-Admin	1,944	1,544	2,158	1,397	1,207	2,000
556 · Software Expenses-Admin	32,629	19,385	1,861	5,814	5,436	-
Total Other Administrative Expenses	217,183	198,621	191,052	190,701	156,313	186,849
TOTAL ADMINISTRATIVE EXPENSES	773,788	737,364	640,793	667,568	734,807	742,862

4.4%

**NYS Thoroughbred Breeding Development Fund
2021 REVISED Budget Workpapers - Promotional Detail**

	PROMOTIONAL TOTALS					BUDGET
	2016	2017	2018	2019	2020	2021-R
Promotional Expenses						
Depreciation & Amortization						
526 · Depr. Expense-Furn&Equip.-Promo	120	320	537	596	562	562
526A · Depr. Expense-Auto-Promotional	2,080	1,702	1,135	1,395	2,233	2,232
NEW · Amortization-Award Software	3,772	7,106	8,457	7,866	7,884	7,884
Total Depreciation & Amortization	5,972	9,127	10,129	9,858	10,679	10,678
Office Expense-Promotional						
523 · Office Supplies-Promotional	1,047	1,267	695	1,177	2,232	1,000
524 · Misc. Office Expense-Promotiona	1,543	1,794	1,366	1,514	433	1,000
Total Office Expense-Promotional	2,589	3,061	2,061	2,691	2,664	2,000
Payroll Expenses-Promo						
510 · Salaries-Promotional	148,148	138,063	140,231	136,918	128,886	139,378
511 · Staff Benefits-Promotional	2,991	3,529	743	3,350	3,177	3,960
511A · GASB 75 PostRetire Exp.-Promo	12,738	10,959	(22,533)	(15,340)	26,568	15,000
550A · FICA Expense-Fund Portion-Promo	10,213	10,400	10,331	10,181	9,328	10,662
551A · NYS Unemployment Tax-Promo	847	671	420	222	157	450
552A · Payroll Taxes-Promotional FUTA	76	77	76	63	63	90
553A · Health Insurance-Promo.	29,154	30,992	33,003	34,737	32,656	36,000
554A · Retirement Contribution-OSC	25,018	23,249	17,032	20,657	33,477	19,500
Total Payroll Expenses-Promo	229,184	217,940	179,301	190,788	234,310	225,041
512 · Travel-Promotional	760	664	544	455	301	500
513 · Advertising-Promotional	344,809	282,210	311,586	296,390	188,180	325,000
513A · Stallion Cooperative Advert-Exp	14,977	14,366	11,132	14,847	15,964	15,000
514 · General Printing-Promotional	60	-	-	975	-	-
516 · T-Bred Support & Promo	130,950	70,000	71,500	105,000	20,250	
517 · Promotion's	73,073	133,211	71,811	69,533	17,998	
518 · NYTB Contract Expense	400,000	400,000	400,000	400,000	360,000	400,000
522 · Shared Service Gaming-Promotion	8,568	5,778	6,843	7,061	7,295	9,000
525 · Office Service Agreement-Promot	5,464	8,660	10,591	10,065	10,171	10,354
525A · Internship Stipends-Promotional	-	1,800	-	-	-	-
527 · Telephone-Promotional	1,285	1,344	1,418	997	860	1,000
528 · Postage-Promotional	1,868	1,229	1,055	1,389	894	1,000
529 · Professional Fees-Promotional	5,852	10,438	13,231	14,766	7,724	12,510
548A · Website Expense-Promo	576	652	925	599	517	1,000
556A · Software Expense - Promo	13,984	8,308	541	2,492	2,073	-
Total Other Promotional Expenses	1,002,227	938,659	901,177	924,569	632,227	775,364
Total Promotional Expenses	1,239,973	1,168,787	1,092,667	1,127,905	879,881	1,013,083

5.97%

Promotional Expenses (combined)	548,832	485,421	454,898	470,923	226,428	325,000
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